



Lindsay Perry/File photo

Gov. Dan Malloy, left, with Ken Siegel, chief administrative officer and general counsel of Arwood Hotels & Resorts Worldwide, in May 2013 in Stamford, where the company announced headquarters expansion and lease extension.

The question to ask when making an investment is: "What will you be paid as a result of my purchasing this investment?"

Notice, I did not ask the question "How much will I pay to buy the investment?" The latter question might not elicit payments that don't show up on confirmations or brokerage statements.

After you get answers, you'll be able to better judge whether there are conflicts of interest imbedded in the relationship. If so, you'll need to ascertain whether a recommendation is being made for your benefit or for the adviser's. One product may be as suitable for you as another, but may generate a bigger payment to the adviser. That's something I would want to know as a client.

Other types of fees also may come into the picture that might not wind up in the adviser's pocket. For information, you'll

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of William Pitt Sotheby's Inc.'s Ridgefield brokerage, has nationally recognized Accredited Representative designation by the Real Estate Council of The National Board of Realtors. The certification is an honor that associates looking to elevate their knowledge in the eyes of homebuyers are initially gaining a competitive edge. Her representation in the industry, real estate professionals are proud to have a comprehensive course on this continuing professional experience. Her recognized designation. Bazarian is a member of the Ridgefield community, and a proud member of her high sales performance in 2014.



John Royce

The Regional Hospice and Home Care located in Danbury recently announced that John Royce was appointed chairman of the organization's board of directors. Royce, a member of the Regional Hospice and Home Care board of directors for the past three years, took the helm as its new chairman of the board this month. A recent relocation to Texas ended Alain Schwarz's term as chairman after he had

been a board member since 2009 and steered the agency through the past two years as its chairman during their building campaign, construction and the opening of their new Center for Comfort Care & Healing this past February. Royce currently serves on Sen. Richard Blumenthal's advisory council, "Men Make a Difference – Men Against Domestic Violence" and donates his time to catering venues, food and services to support causes that hold special meaning in his life and the quality of life in the region.



Josh Susco

The Milford based Law Offices of Carter Mario Injury Lawyers has announced the addition of Brookfield resident Josh Susco to the firm's growing roster of attorneys. Susco will serve as a pre-litigation attorney for the firm. Susco graduated

magna cum laude from Northeastern University, and graduated cum laude from Quinnipiac University School of Law where he received his law degree in 2012. Susco was admitted to the Connecticut Bar in 2013, and lives in Brookfield. Prior to joining the firm, Josh worked for a general practice law firm where he handled a wide variety of cases.

Please send a notice of approximately 120 words including the person's name, town of residence, short biography and headshot to business@newstimes.com.

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